

BVC		2018											
	TOTAL	IANUARIE	FEBRUARIE	MARTIE	APRILIE	MAI	IUNIE	IULIE	AUGUST	SEPTEMBRIE	OCTOMBRIE	NOIEMBRIE	DECEMBRIE
													0
Vanzari MGG (Aragazuri)	21,927,840	1,302,368	1,071,235	1,459,271	1,751,126	1,751,126	1,459,271	1,876,206	2,459,915	2,334,834	2,376,528	2,209,754	1,876,206
Vanzari RGG (Resouri)	724,674	42,247	53,398	42,232	42,232	38,898	72,238	83,352	83,352	77,795	77,795	58,902	52,234
Vanzari CHIUVE	2,634,142	100,096	243,848	244,288	244,288	244,288	244,288	244,288	244,288	244,288	244,288	244,288	244,288
Vanzari SOBE	322,536	0	700	0	0	0	0	0	0	78,817	123,152	78,817	41,051
Vanzari PLITA INCORPORABILA	325,507	15,166	2,724	23,663	14,198	23,663	28,395	35,494	28,395	35,494	35,494	47,326	35,494
Vanzari matrite	1,060,216	21,752	128,464	50,000	100,000	115,000	115,000	115,000	25,000	65,000	115,000	115,000	95,000
Servicii terti (emailare, presaj, etc)	382,439	26,135	30,020	35,520	28,868	34,501	3,600	28,253	53,095	34,276	37,583	46,037	24,550
Vanzari deseuri		13,517	43,917										
Reduceri comerciale	(851,103)	(105,740)	(40,363)	(15,000)	(20,000)	(30,000)	(30,000)	(30,000)	(20,000)	(25,000)	(35,000)	(30,000)	(470,000)
<b>Vanzari nete</b>	<b>26,526,252</b>	<b>1,415,541</b>	<b>1,533,943</b>	<b>1,839,974</b>	<b>2,160,711</b>	<b>2,177,474</b>	<b>1,892,793</b>	<b>2,352,593</b>	<b>2,721,365</b>	<b>2,845,505</b>	<b>2,974,840</b>	<b>2,770,124</b>	<b>1,898,823</b>
Costuri cu materiale directe PROD. BAZA	13,691,136	1,051,661	887,002	1,340,503	1,218,600	1,250,418	1,193,223	1,270,102	367,256	1,209,538	1,400,006	1,278,114	1,224,713
Costuri cu salarii directe PROD. BAZA	2,901,777	207,249	227,989	280,737	257,789	261,949	251,599	267,432	87,823	249,835	293,196	261,014	255,166
<b>Costuri Directe</b>	<b>16,592,913</b>	<b>1,258,910</b>	<b>1,114,991</b>	<b>1,621,240</b>	<b>1,476,389</b>	<b>1,512,367</b>	<b>1,444,822</b>	<b>1,537,534</b>	<b>455,079</b>	<b>1,459,373</b>	<b>1,693,202</b>	<b>1,539,129</b>	<b>1,479,879</b>
<b>Profit BRUT</b>													
<b>Alte venituri-chirii, ajustari, penalitati</b>	<b>782,941</b>	<b>178,505</b>	<b>104,436</b>	<b>50,000</b>	<b>50,000</b>	<b>50,000</b>	<b>50,000</b>	<b>50,000</b>	<b>50,000</b>	<b>50,000</b>	<b>50,000</b>	<b>50,000</b>	<b>50,000</b>
<b>Alte venituri-prod. Stocata</b>	<b>2,089,756</b>	<b>668,484</b>	<b>441,292</b>	<b>882,750</b>	<b>428,650</b>	<b>486,250</b>	<b>648,050</b>	<b>374,750</b>	<b>(1,724,450)</b>	<b>(277,910)</b>	<b>26,250</b>	<b>(16,860)</b>	<b>152,500</b>
Salarii indirecte INCLUS SCULARIE	4,001,098	339,334	346,764	315,000	315,000	315,000	315,000	315,000	480,000	315,000	315,000	315,000	315,000
Alte costuri cu personalul	649,309	46,583	50,476	62,951	57,228	60,089	57,228	62,951	14,307	57,228	65,812	60,089	54,367
Colaboratori	748,846	45,173	45,173	251,943	45,173	45,173	45,173	45,173	45,173	45,173	45,173	45,173	45,173
Costuri indirecte cu materialele	1,342,391	46,712	45,679	125,000	125,000	125,000	125,000	125,000	125,000	125,000	125,000	125,000	125,000
Costuri cu obiecte de inventar	999,531	75,676	73,855	85,000	85,000	85,000	85,000	85,000	85,000	85,000	85,000	85,000	85,000
Utilitati-en. electrica	929,200	87,937	99,935	91,460	83,640	71,270	71,270	71,270	25,688	75,810	91,460	79,730	79,730
Utilitati-apa	112,360	11,114	13,746	11,000	6,000	6,000	6,000	6,500	7,000	10,000	11,000	12,500	11,500
Utilitati-gaz	216,303	20,638	25,365	21,500	21,300	10,500	10,500	10,500	5,300	16,200	19,500	29,000	26,000
Utilitati-telefoane	29,791	2,478	2,313	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500
Reparatii si mentenanta	140,541	14,201	1,340	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500
Chirii	209,996	17,774	17,222	17,500	17,500	17,500	17,500	17,500	17,500	17,500	17,500	17,500	17,500
Asigurari	40,723	5,062	2,261	3,300	3,300	3,300	3,300	3,300	3,300	3,300	3,300	3,300	3,700
Consultanta avocati	141,320	8,160	8,160	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500
Alte comisioane si onorarii	37,698	2,698	5,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000
Marketing si reclama	103,970	370	3,600	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000
Protocol	54,074	3,076	998	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000
Transport	440,632	18,504	41,820	29,396	34,475	34,475	29,396	36,652	46,811	44,634	45,359	42,457	36,652
Deplasari, cazare, diurna	86,901	16,265	636	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000
Servicii postale	9,129	2,031	1,098	600	600	600	600	600	600	600	600	600	600
Servicii bancare	93,621	5,073	13,548	7,500	7,500	7,500	7,500	7,500	7,500	7,500	7,500	7,500	7,500
Alte servicii terti	538,312	15,623	66,494	276,195	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000
Impozite si taxe	305,261	11,660	13,601	28,000	28,000	28,000	28,000	28,000	28,000	28,000	28,000	28,000	28,000
Alte cheltuieli	296,901	37,776	9,125	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000
<b>Costuri indirecte</b>	<b>11,527,908</b>	<b>833,918</b>	<b>888,209</b>	<b>1,403,845</b>	<b>927,216</b>	<b>906,908</b>	<b>898,967</b>	<b>912,446</b>	<b>988,679</b>	<b>928,445</b>	<b>957,705</b>	<b>948,349</b>	<b>933,222</b>
<b>EBITDA</b>	<b>1,278,127</b>	<b>169,702</b>	<b>76,471</b>	<b>(252,361)</b>	<b>235,756</b>	<b>294,450</b>	<b>247,054</b>	<b>327,363</b>	<b>(396,842)</b>	<b>229,777</b>	<b>400,183</b>	<b>315,786</b>	<b>(311,778)</b>
Amortizari (echipamente existente)	730,158	60,123	60,035	61,000	61,000	61,000	61,000	61,000	61,000	61,000	61,000	61,000	61,000
Amortizari (investitii noi)				4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000
<b>EBIT</b>	<b>547,969</b>	<b>109,579</b>	<b>16,436</b>	<b>(313,361)</b>	<b>174,756</b>	<b>233,450</b>	<b>186,054</b>	<b>266,363</b>	<b>(457,842)</b>	<b>168,777</b>	<b>339,183</b>	<b>254,786</b>	<b>(372,778)</b>
Rezultat financiar													
Diferente de curs valutar	52,316	(1,220)	3,536	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000
Cheltuieli financiare	181,257	17,335	11,620	15,797	15,864	15,739	15,494	15,380	15,321	14,938	14,843	14,506	14,420
<b>EBT</b>	<b>314,396</b>	<b>93,464</b>	<b>1,280</b>	<b>(334,158)</b>	<b>153,892</b>	<b>212,711</b>	<b>165,560</b>	<b>245,983</b>	<b>(478,164)</b>	<b>148,839</b>	<b>319,340</b>	<b>235,280</b>	<b>(387,198)</b>
Impozit pe profit	0												
<b>Profit NET</b>	<b>314,396</b>	<b>93,464</b>	<b>1,280</b>	<b>(334,158)</b>	<b>153,892</b>	<b>212,711</b>	<b>165,560</b>	<b>245,983</b>	<b>(478,164)</b>	<b>148,839</b>	<b>319,340</b>	<b>235,280</b>	<b>(387,198)</b>

DIRECTOR GENERAL  
ec. Dumitrache Iulius-Cezar